



# BUSINESS LANDSCAPE

*The Grid Explained*

**ZONE**

**COLUMN**

**LANDSCAPE**

**Identifies the CONTEXTS and DRIVERS giving rise to the business as a METHOD for delivering Public or Private sector UNDERTAKINGS**

<b>STATE</b>	The parent constituency-domain bounding the demographic and geographic extent of the business landscape
<b>OCCUPATION</b>	The parent type of activity within the state. Typical instances are Production, Destruction, Family, Education etc
<b>UNDERTAKINGS</b>	The formal decisions of entrepreneurs to supply goods and services for consumption within the business landscape
<b>SECTOR</b>	The part of the business landscape that determines governance
<b>UNDERTAKERS</b>	The actors within the business landscape who undertake to meet demand with supply
<b>ENTERPRISES</b>	The device used by entrepreneurs to optimally group the supply of goods and services into discrete mutually exclusive, mutually exhaustive units of delivery within the business landscape

**OFFICER to FUNCTION (Administration)**

**Identifies the OFFICERS and their Geographical DOMAINS in which their assigned FUNCTIONS will be carried out**

<b>BUSINESS</b>	The device used by entrepreneurs to optimally decompose methods of delivery into sets of functions to perform on behalf of the enterprise
<b>FUNCTIONAL OFFICER</b>	The actors appointed by entrepreneurs to perform the sets of functions allocated to the business
<b>GEOGRAPICAL ENTITIES</b>	The geographical units set by, or imposed on entrepreneurs, within which sets of functions allocated to a business will be carried out
<b>FUNCTION ADMINISTRATION LAW</b>	The law that formally relates Functional Officers to Geographical Entities
<b>FUNCTION ADMINISTRATION NARRATIVE</b>	The narrative that articulates the relationship between Functional Officers and Geographical Entities

**OFFICER to FUNCTION (Assignment)**

**Identifies the ENTITIES within each officer's domain to which their FUNCTIONS relate, the functions ASSIGNED to each Officer in respect of such Entities, and each such function's technical name**

<b>FUNCTIONAL ENTITIES</b>	The entities that Functional Officers will perform functions in respect of
<b>FUNCTION ASSIGNMENT LAW</b>	The law that formally relates functions to Functional Officers and Functional Entities
<b>FUNCTION ASSIGNMENT NARRATIVE</b>	The narrative that articulates the relationship between functions, Functional Officers and Functional Entities
<b>ASSIGNED FUNCTION'S TECHNICAL NAME</b>	The technical name of each function the Officer is assigned to perform

**FUNCTION to PROCESS**

**Identifies each Officer's SET OF FUNCTIONS and the corresponding SET OF OPERATIONAL PROCESSES devised to carry such sets of functions out**

<b>ASSIGNED FUNCTION SET NAME</b>	The name of the set of functions the Officer is assigned to perform
<b>ASSIGNED FUNCTION'S OPERATIONAL NAME</b>	The names of the operational process used to carry the set of functions out
<b>OPERATIONAL PROCESS LAW</b>	The law that formally sets the essential entities and their states that each operational process must create and put them in
<b>OPERATIONAL PROCESS NARRATIVE</b>	The narrative that articulates the essential entities and their states that each operational process must create and put them in

**EVENT**

**The EVENT that triggers OPERATIONAL PROCESS ACTIVITY to occur**

<b>PROCESS ACTIVATION LAW</b>	The law that specifies a recognisable event that formally triggers activity in the operational process
<b>PROCESS ACTIVATION NARRATIVE</b>	The narrative that articulates a recognisable event that formally triggers activity in the operational process

**JOB**

**The entity, (known as a "JOB"), created in the BUSINESS's SYSTEM in response to an OPERATIONAL EVENT, that identifies RELATED ENTITIES, determines subsequent OPERATIONAL ACTIVITIES, and defines a REQUIRED OUTCOME**

<b>ACTIVATED PROCESS WORK TYPE LAW</b>	The law that relates the event to the formal Entity created in the business's system in response to the event
<b>ACTIVATED PROCESS WORK TYPE NARRATIVE</b>	The narrative that identifies the formal Entity created in the business's system in response to the event

**PRODUCT**

**Identifies the SPECIFICATIONS of the MANUFACTURED and COMPILED PRODUCTS defined by the JOB's OUTCOME and PRODUCED by the JOB's corresponding OPERATIONAL ACTIVITIES**

<b>PRODUCT MANUFACTURING LAW</b>	The law that sets the specifications of the product's essential component or components (Manufactured Product)
<b>MANUFACTURED PRODUCT NAME</b>	The narrative that articulates the specifications of the product's essential component or components (Manufactured Product)
<b>PRODUCT COMPILATION LAW</b>	The law that sets the specifications of the remaining product components that make the product ready for consumption (Compiled Product)
<b>COMPILED PRODUCT NAME</b>	The narrative that articulates the specifications of the remaining product components that make the product ready for consumption (Compiled Product)

**DISTRIBUTION**

**Identifies the DEVICE and METHOD used to DISTRIBUTE the COMPILED PRODUCT signifying that a JOB is DONE. In some LANDSCAPES this zone refers to distribution to market rather than directly to consumption**

<b>COMPILED PRODUCT DISSEMINATION LAW</b>	The law that requires the distribution of the compiled product to eventual consuming entities and the device to use to do so
<b>DISSEMINATION ACTIVITY NAME</b>	The narrative that articulates the requirement to distribute the compiled product to eventual consuming entities and the device to be used to do so

**RELATIONSHIPS**

**Describes the relationship between processes within each process set in terms that identify the RELATIONSHIP and DEPENDANCIES between them.**

<b>OPERERATIONAL PROCESS INPUTS</b>	The entities consumed by each operational process. In particular, entities produced by another operational process signifying a dependency upon
<b>OPERERATIONAL PROCESS OUTPUTS</b>	The entities produced by each operational process. In particular, entities consumed by another operational process signifying a dependency of